

**PROPOSAL FOR A COMPREHENSIVE COVER POLICY (CCP)**



**Sun Flower Insurance Brokers Limited**  
 Room 1105-08, Hing Yip Commercial Centre, 282 Des Voeux Road Central, Hong Kong  
 Tel: (852) 2521-1881 Fax: (852) 2521-1919 [www.sunflowerVIP.com](http://www.sunflowerVIP.com) [www.sunflowerMPF.com](http://www.sunflowerMPF.com)  
 Thank you for considering Sun Flower to be one of your selected intermediaries.  
 We are pleased to get in touch should you have any enquiry regarding the captioned insurance.

Name & address of Exporter
Business registration number:



**Hong Kong Export Credit Insurance Corporation**  
 香港出口信用保險局

2/F., Tower 1, South Seas Centre, 75 Mody Road, Tsimshatsui East, Hong Kong  
 Tel : 2732 9988 Fax : 2722 6277 E-mail : info@hkecic.com  
 EC-link website : www.ec-link.com.hk

For ECIC use only	Rec'd on	Officer
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We have carefully read and understood the contents of the specimen policy as well as the notes in page 2 of this Proposal and would like to apply to Hong Kong Export Credit Insurance Corporation (ECIC) for a Comprehensive Cover Policy (CCP) to cover shipments made by us.

**1. COMMENCEMENT OF COVER**

Cover is to commence on the 1st day of:

_____	_____
(Month)	(Year)

**2. EXPORT TURNOVER**

(Excluding sales to our subsidiaries or associated companies)

**(a) Domestic export and re-export from Hong Kong**

	Total exports (HKD)	Breakdown by terms of payment (HKD)	
		LC/Payment in Advance	DP, DA & OA
Last 12 months			
Next 12 months			

**(b) Offshore trade**

(Exports other than 2(a) above)

	Total exports (HKD)	Breakdown by terms of payment (HKD)	
		LC/Payment in Advance	DP, DA & OA
Last 12 months			
Next 12 months			

**3. BUYER PROFILE TO BE COVERED**

Estimated credit turnover for the next 12 months	No. of buyers
Up to HKD1,000,000	
HKD1,000,001 to HKD5,000,000	
Over HKD5,000,000	

**4. OVERDUE PAYMENTS ENCOUNTERED**

	Amount (HKD)
Bad debts in last 2 years	
Amount currently overdue for more than 30 days	

**5. DECLARATION AND UNDERTAKING**

- (a) We agree to offer for cover all contracts of sale of goods applicable to the Policy under payment terms of documents against payment (DP), documents against acceptance (DA) and open account (OA) for a period not exceeding 180 days concluded with all buyers in all countries and to declare all these shipments to ECIC.
- (b) We agree that apart from the existence of the Policy, we will not disclose the details of the Policy to any third party other than our bankers or professional advisers or as required by law. Details of the Policy include but not limited to discussions, information and correspondence in connection with the credit limit.
- (c) We have not entered into any contract of insurance covering any risk insured by the Policy and will not enter into any such contract without informing ECIC beforehand.
- (d) Apart from the information set out above and in the supplemental information sheet attached, if any, we are not aware of any material information which may affect acceptance or assessment of the insurance cover and we undertake to promptly disclose such information to ECIC when we become aware of it.
- (e) We declare that the information and particulars given in this Proposal are, to the best of our knowledge and belief, true and complete. We agree that such information and particulars will form the basis of and be incorporated in the Policy.

- Notes :
- 1. The Proposal, the CCP, the Schedules and Endorsements (if any) constitute the Policy.
  - 2. In the case of an incorporated company, this Proposal should be signed by a person duly authorized to do so for and on behalf of the company and should state the capacity in which the signatory acts (e.g. Managing Director, Secretary, etc.)
  - 3. In the case of a partnership, this Proposal should be signed by a partner in the firm.
  - 4. In the case of a sole proprietorship, this Proposal should be signed by the sole proprietor of the firm.
  - 5. Separate chops and signatures are required for a Policy jointly taken by 2 or more entities.
  - 6. The information provided in this form will be used for processing all related matters in respect of your policy and for statistical purposes. The provision of information is voluntary. Failure to supply all information as required may hinder the provision of services to which you may be entitled. The information you provide on this form may not be disclosed to any party outside the ECIC except as stated in Section 5(b) above. For correction of or access to personal data after submission of this form, please forward your request to our Marketing Division at 2/F, Tower 1, South Seas Centre, 75 Mody Road, Tsimshatsui East, Kowloon.

Name & Capacity of signatory
Authorized Signature with company chop
Date of Signature

